

ROI, INC. ANNUAL REPORT FY 2024

Residential Opportunities Inc. (ROI) is a nonprofit organization based in southwest Michigan that partners with children and adults with disabilities and their families to help them live more meaningful, healthy, and independent lives in their homes and communities.

Since 1978, ROI has provided a range of services, including licensed group homes, supported living alternatives, affordable rental housing, representative payee services, and autism treatment programs.

Through person- and family-centered services, ROI fosters strong community connections and empowers individuals with disabilities to pursue their goals and aspirations.

Administrative Offices

1100 South Rose Street Kalamazoo, MI 49001 Phone: (269) 343-3731

Fax: (269) 343-2940

Program Services Building 1127 South Park Street Kalamazoo, MI 49001 (269) 250-8299 <u>Great Lakes Center for Autism</u>
<u>Treatment & Research</u>
9616 Portage Rd
Portage, MI 49002
(269) 250-8200

Northside Autism Center

Douglass Community Association 1000 West Paterson Street, Kalamazoo, MI 49007 (269) 250-8200 The Lawrence Autism Center 1800 South 35th Street Galesburg, MI 49053 (269) 250-8200









Since 1978, Residential Opportunities Inc. (ROI) has proudly championed the rights and well-being of individuals with disabilities—empowering them to thrive in supportive, connected communities. With decades of experience and deep-rooted dedication, we've had the honor of walking alongside countless individuals and their families, offering care, compassion, and connection every step of the way. We are proud to be accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF) since 1999—a testament to our unwavering commitment to excellence and high-quality care.

Our services are designed to address the individualized needs of each person served:

- Specialized Residential Group Homes offer 24/7 support tailored to each person's daily needs.
- Supported Living Alternatives enable individuals to live independently with personalized support in their own homes or apartments.
- Autism Services for Children focus on building social, life, and adaptive skills, helping young individuals return successfully to home or school environments.
- Affordable Rental Housing ensures safe, stable housing for people with limited incomes, helping build strong foundations for independent living.
- Representative Payee Services, approved by the Social Security Administration, assist with financial management so individuals can meet their basic needs and focus on their goals.

At ROI, we believe that everyone deserves the chance to live with dignity, purpose, and connection—and we're here to make that vision a reality.

Learn more about our life-changing programs and read heartfelt stories from families we've served at www.residentialopportunities.org.







Greetings,

Board of Directors John Bradshaw President

Price Pullins Vice President

Ron Cisler Treasurer

Angela Telfer Secretary

Jonathan Baker Past President

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Dana Boyd Anita Mehta Sara Sutherland Margaret Uwayo Sue Valentine Adam Wall Allan Wilke Eric Wimbley

Shenetta Coleman, Ph.D. Chief Executive Officer

Supporting individuals with disabilities since 1978.

We are excited to share with you a brief snapshot of another great year here at Residential Opportunities, Inc. (ROI).

As the organization continue to move forward while staying true to its mission, in FY 2023-2024 the year was filled with growth opportunities, awesome experiences, engaging collaborations and partnerships and strategic planning for the future. Inside this report, we will share our mission, vision and six very important pillars that represent the organizations core values. The annual report also provides a brief description of program services, activities, and how well the agency responded to service needs.

I am pleased to report that ROI expanded services for children diagnosed with autism at our Portage Road location and identified a site in Galesburg to serve additional children in the future. A new program service model supporting the adult population was also developed in response to a growing need in the state as well as in Kalamazoo County. Both programs were largely supported through awesome partnerships which contributed to the agency's ability to expedite the necessary modifications needed to existing locations for program implementation sooner than anticipated. Overall, individual outcomes reflect significant improvements within the first year of engagement.

As always, we continue to place at our highest priority the needs of the individuals that we serve. Our staff remain dedicated to this work because of the individuals in our care. Many would argue that working at ROI is about "heart work, not always head work". We appreciate and honor every ROI team member for their commitment, experience and dedication to the organizations mission and core values. We also thank each of you as partners (individual, corporate and philanthropic) for your contributions to this important work.

As the agency continues to grow, we are looking ahead to all the exciting things on the horizon in 2025. On behalf of the Board of Directors, we remain grateful for all that you did in FY23-24 in support of Residential Opportunities, Inc.

Together in partnership,

John Bradshaw, Esq.

Board President

etta Coleman, Ph.D., M.A. Chief Executive Officer

Board of Directors





2023-2024 BOARD OF DIRECTORS

Jonathan Baker **Dana Boyd** Johnathan Bradshaw Margaret Uwayo **Ron Cisler Mary Beth Lyons Anita Mehta Price Pullins** Jennifer Wu

Sara Jo Sutherland **Angela Telfer** Susan Valentine **Adam Wall Allan Wilke Eric Wimbley** Katy Stryker-Clark **Anita Mehta**



Thank You for your service!



Mission

ROI partners with children and adults with disabilities and their families so they may live more meaningful, healthy, and independent lives in their homes and communities.

Vision

ROI will be recognized as the regional provider of choice for people with disabilities and a model of excellence for improving quality-of-life outcomes.

Core Values

respect	equity	collaboration	integrity	quality	innovation
We place the needs of the individuals we serve as our highest priority. We are passionate about our work and dedicated to the individuals we serve and the agency we represent.	We recognize and celebrate the diversity of all people and treat everyone with dignity and respect. We are committed to deliberate decision-making that rejects systemic racism.	We welcome and facilitate the involvement of families and friends as an integral part of the lives of the individuals we serve. We seek opportunities to both cultivate and collaborate with community resources in order to benefit those we serve.	We recognize, promote, and advocate that individuals have the right and responsibility to make choices in the decisions that affect their lives. We are responsible e stewards of our resources.	We encourage the individuals we serve to pursue their goals, dreams, and desires. We strive to recruit and retain a talented and committed workforce dedicated to our mission, vision, and core values.	We support each other in our personal goals for growth, development, health, and wellness. We are committed to delivering exceptional quality of care through continuous innovation, ensuring services to individuals served meet the highest standards.



LIVING OUR MISSION

At Residential Opportunities Inc. (ROI), our mission is clear: We partner with children and adults with disabilities—and their families—so they may live more meaningful, healthy, and independent lives in their homes and communities. Living that mission means creating opportunities for joy, adventure, and lifelong memories.

In FY 2023–2024, ROI residents and staff shared in something truly magical:

A 5-day trip to Disney World

A 5-day Disney Cruise

Additional unforgettable adventures from Mandigo House and Hill an Brook House, who each made their own Disney journeys!

In total, 75 staff members and 79 residents took part in these incredible experiences.

We are deeply grateful for the opportunity to share these joyful moments with such amazing people—and to be part of a community where every person's journey is valued and celebrated.







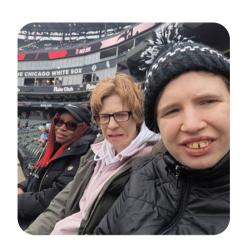




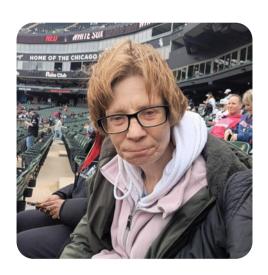
LIVING OUR MISSION

While the Disney trip was a major highlight, the fun didn't stop there! Several of our homes planned their own exciting getaways—each packed with joy, laughter, and special memories. One group headed to Grand Rapids for a fabulous day of clothes shopping and a delicious lunch. Others tried their luck at Firekeepers Casino and enjoyed a hearty meal at Cracker Barrel. And for the sports fans, there was an unforgettable trip to Chicago to catch a thrilling White Sox baseball game!

No matter the destination, these mini-adventures brought smiles, connection, and a whole lot of fun!











WOW! Numbers

MEDICATIONS PASSED PER DAY:

2.465

MEALS
PREPARED PER
WEEK FOR ALL
CONSUMERS:

5.265

INDIVIDUALS SERVED WHO ARE ON SPECIAL DIETS:

94

INDIVIDUALS
RECEIVING
NUTRITION
THROUGH TUBE:

7

ACTIVITIES
PROMOTING
COMMUNITY
INCLUSION:

6.220

PROMOTED
VOLUNTEER OR
VOCATIONAL
OPPORTUNITIES:

505

INDIVIDUALS
MEDICAL
APPOINTEMENTS
RUN:

2,383

SKILL BUILDING ACTIVITIES RUN PER DAY:

477

WELLNESS
OBJECTIVES RUN
PER DAY:

193

2024
EVENTS/ACTIVITIES
PROMOTING
WELLNESS:

13,789

MEDICALLY
COMPROMISED
INDIVIDUALS:

69

INDIVIDUALS
WITH DUAL
DIAGNOSIS:

62

INDIVIDUALS USING A WHEELCHAIR FOR PRIMARY MOBILITY:

41

INDIVIDUALS WHO WERE PREVIOUSLY INSTITUTIONALIZED

50

INDIVIDUALS
WITH A WRITTEN
BEHAVIORAL
PLAN:

86

INDIVIDUALS
WHO RECEIVE
DAILY MEDS FOR
BEHAVIOR
CONTROL:

49

WOW! WHAT A YEAR!!

WELLNESS
OBJECTIVES RUN
IN A YEAR:

70.445

SKILL BUILDING ACTIVITIES RUN PER YEAR:

174.105

MEALS PREPARED PER YEAR:

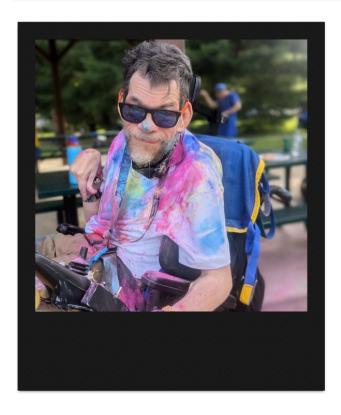
273.780

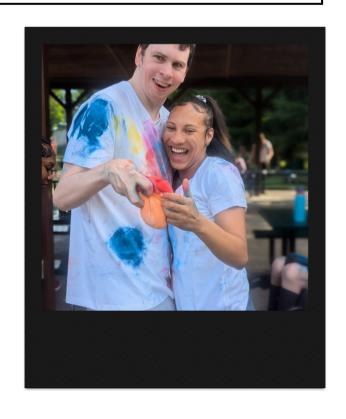
MEDICATIONS PASSED PER YEAR:

899.725

ROI Affordable Housing Statistics

Number of Unit	s (77)		Female Head of Household (51)		
Efficiency 1 Bedroom 2 Bedroom 3 Bedroom	4 25 43 5	5% 32% 56% 6%	African American Caucasian Hispanic American Native American	32 18 1	63% 35% 2% 2%
Resident Unit Make Up	(Vacant 2	2 / 3%)	Male Head of House	ehold (24)	
Single Adults No Children Single Adults with Children 2 Adults with No Children 2 Adults with Children 3 Adults with No Children Vacant	46 19 6 3 1 2	60% 25% 8% 4% 1% 3%	African American Caucasian Hispanic American Native American	11 12 1 0	46% 50% 4% 0%
Occupancy Sta	atistics		Total Number of Children (40)		
Units Occupied by African Americ Units Occupied by Caucasians Units Occupied by Hispanic Amer Units Occupied by Native America	30 icans 1	56% 39% 1% 1%	African American Caucasian Hispanic American Native American 1 3%	27 12 0	68% 30% 0%
Miscellaneous I	nterest		Total Residents Includir	ıg Children	(124)
Special Needs Receive Subsidy	27 45	35% 58%	African American Caucasian Hispanic American Native American	72 48 2 2	58% 39% 2% 2%





FINANCIALS

Expenses

Program Services: \$23,290,727 Administration and General: \$3,368,220 Fundraising: \$361,498

Housing and Property: \$1,253,775

Total: \$28,274,220

Program Services Expenses

Specialized Residential: \$11,475,211
Enhanced Behavioral Residential: \$819,742
Supported Living: \$4,255,928
Great Lakes Autism: \$6,626,541
Affordable Rental Housing: \$1,253,775
Representative Payee: \$113,305

Total: \$24,544,502

Revenue

Service Revenue: \$26,753,798 Room & Board: \$1,521,842 Affordable Housing Rent \$549,068 Donations and Grants: \$1,098,668 Interest and Other Revenue: \$443,584

Total: \$30,366,960

Fiscal year 2023-2024

ROI demonstrated strong financial performance, generating a total revenue of \$30.37 million while maintaining administrative costs at 10%.

This solid return on investment reflects responsible fiscal management and a commitment to maximizing impact. The majority of funds are directed toward program services underscoring a mission-first approach.

With service revenue accounting for nearly 88% of total income, the financials reflect both sustainability and community trust in the services provided.

Want to be a part of something special? You can, by donating here:







GRANTS

Local Grant initiatives Support ROI

- Wellness Initiative
- Adult and Children Program Expansion
- Anti-Racism Initiatives
- CEO & Leadership Focused Initiatives
- Affordable Housing Initiatives

Thank you to our Sponsors

CORPORATE SPONSORS

A Single Ray of Hope, LLC

Action Investment Management, Inc.

Alliance Beverage Distributing

Ameriprise Financial

BackSwing Golf Events

Bronson Healthcare Group

The Burton H. and Elizabeth S. Upjohn Charitable Trust

Charities Aid Foundation America, c/o CyberGrants LLC

City of Battle Creek Parks and Recreation

Cole Automotive Management, Inc.

Comerica Wealth Management Trust

Consumers Energy Company

Cornerstone Technologies

DTE Energy Company

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Fidelity Charitable

FireKeepers Casino & Hotel

First National Bank of Michigan

Greenleaf Hospitality Group, Inc./Radisson Plaza Hotel

Greenleaf Trust

H. P. and Genevieve Connable Fund

Hadaway Cleaning & Restoration

Harding's Market

Hawkshead Golf Course

Hope Thru Navigation

Horizon Bank

Imperial Beverage Co.

InPro Insurance Group

The Irving S. Gilmore Foundation

Kalamazoo Civic Theatre

Kalamazoo Community Foundation

Kalamazoo Elks Lodge No. 50

Kingscott

Knights of Columbus, St. Ann Council

Leighton-Oare Foundation

Lewis C. Howard Company, Inc.

Meijer Corporate Office

Metronet Systems Holdings, LLC

Millennium Restaurant Group

Molitor Family Foundation

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PayPal Inc.

Pershing

Pop City Popcorn

Priority Health

PTG Consulting, LLC

Raymond James Global Account

Rose Street Advisors, LLC

Sarah Hill Photography

Seber Tans, PLC

Servpro

Shamrock Floorcovering Services, Inc.

Shultz Treat Street

South Central High School Hockey League

State Theatre

Taste of Heaven

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Foundation

TRIAD Furniture Group

U.S. Charitable Gift Trust

Westminster Presbyterian Church



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